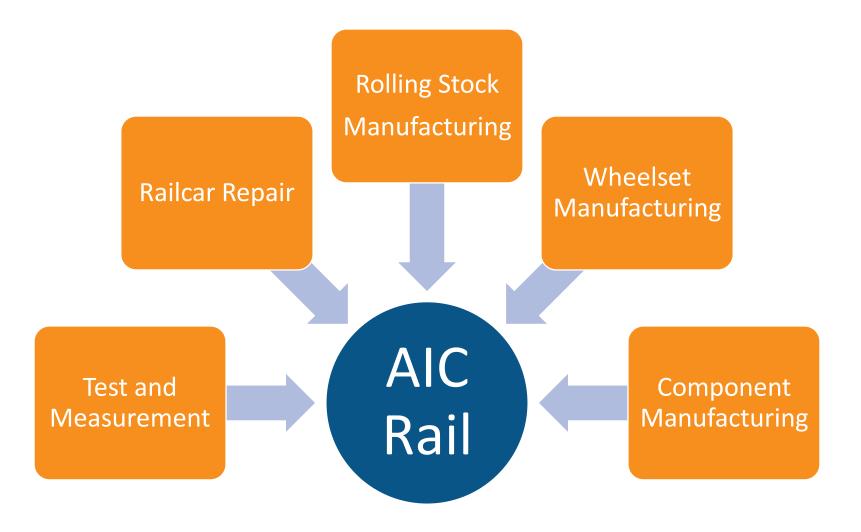


About AIC Rail

- Automation Systems Integrator
- Established in 1993 29 years
- Two core businesses
 - Wheelset and rolling stock manufacturing and repair (70%)
 - Manufacturing automation for non-railcar related industries (30%)

Our Rail Business



AIC Rail

- First wheel shop project in 1993
- First Wheel Press Recorder installed in 1996
- Approximately 80 customers in eight countries
 - US
 - Mexico
 - Canada
 - Australia
 - China
 - India
 - Indonesia
 - Brazil



North American Customers



Locomotive Customers

- Norfolk Southern
- Progress Rail Locomotive (EMD)
- Wabtec (GE) Locomotive
- Progress Rail Locomotive Repair

Railroad Customers

- Union Pacific
- BNSF
- Norfolk Southern Locomotive
- Canadian Pacific
- Canadian National Railroad
- Alaskan Railroad
- Indirect Class I's
 - Union Pacific Railcar
 - Norfolk Southern (Cars)
 - Kansas City Southern
 - CSX

Freight Shop Customers

All major Wheel Shops in North America use AIC Products

- Greenbrier Rail Services (8 shops)
- Progress Rail Services (10 shops)
- Ronsco
- Wheel Worx
- NRE
- American Industries (A Stucki)
- ORX
- DLG / SFNA (Mexico)
- Alliance Wheel Services

Railcar Manufacturers

- American Railcar Industries
- Trinity Industries
- Greenbrier
- National Steel Car
- Freightcar America
- Union Tank Car

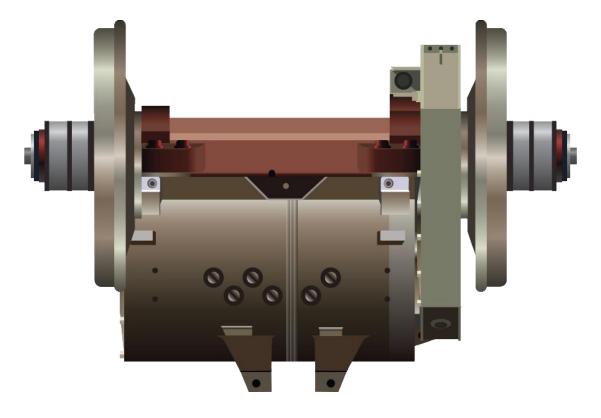
Passenger Rail Customers

- Most major passenger rail organizations in North America use AIC Products
 - New York City Transit (MTA)
 - Port Authority Trans Hudson (NYC)
 - Metro-North Railroad (NYC)
 - New Jersey Transit
 - Chicago Transit
 - Los Angeles Metro
 - Bay Area Rapid Transit (San Francisco)
 - MBTA (Boston)

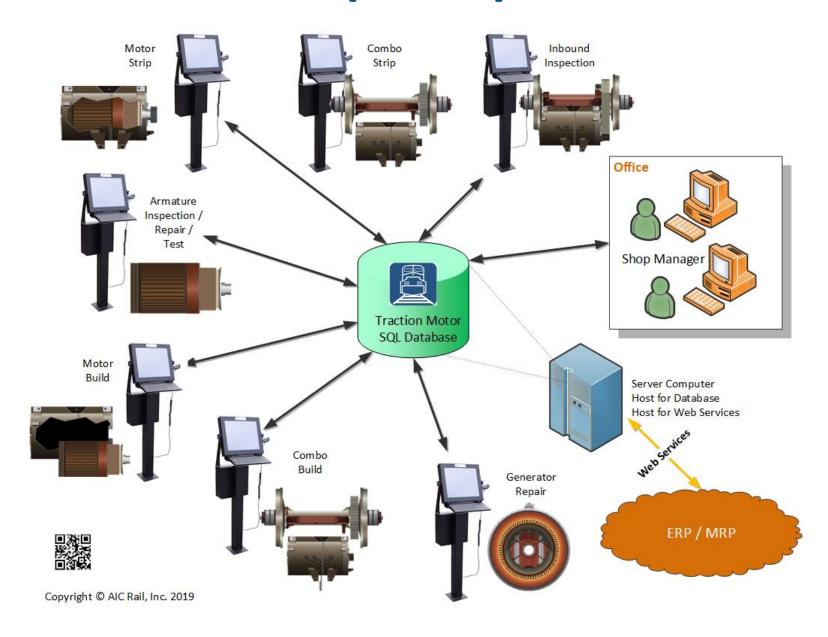
Light Rail Customers

- MetroLink St. Louis
- Go Transit Toronto
- Tri-Met Portland
- Los Angeles County Metro
- Utah Transit Salt Lake City
- Denver Regional Transit Authority
- UTC / RAS

Traction Motor Shop

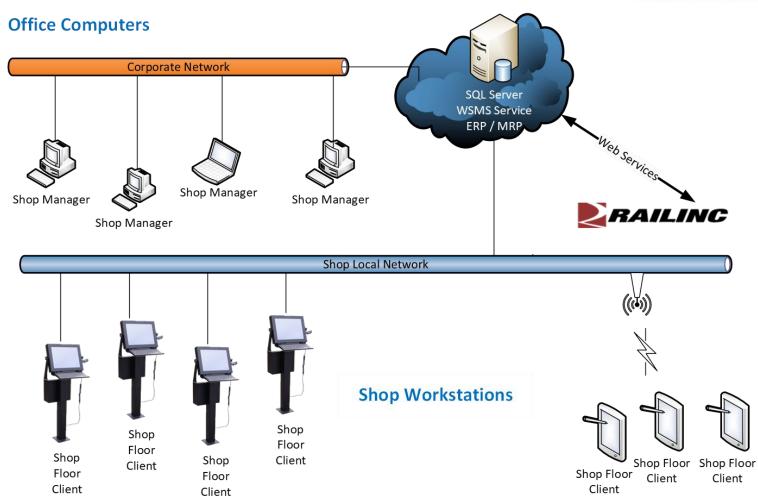


Motor Shop Sample Stations



WSMS Network Diagram







The Technology - Hardware





The Technology - Software

- Microsoft SQL Server database
- AIC Rail API for 3rd party integration
 - UT, Automated axle inspection, wheel lathes
- Wireless networking capability for all stations, tablets, and handhelds
- Integration with ERP/MRP systems via web services (SAP, Microsoft DAX, IBM MASSIMO)
- Real-time data across the enterprise

Features

- Real-time dashboard monitoring
- Component level tracking
 - Motor Housing
 - Armature
 - Alternator / Generator
 - Wheelset (all components)
- Time-in-station alerts
- Downtime Tracking
- Reports
 - Production by shift / station / employee
 - Downtime by shift / station
 - More...

Features

- Data collection is completely customizable
- Station screen layouts are completely customizable
- Reports
 - Production by shift / station / employee
 - Downtime by shift / station
- Microsoft Reporting Services
 - Custom reports
 - Automatic delivery by email
- ERP / MRP Interface (SAP, DAX, MAXIMO)
 - Each station has 2 points for ERP interaction
- Recall check built into all stations
- Custom business rules
 - Customer specific
 - Shop specific
 - Component specific
 - Calculated fields for use in rules

Locations

- Define allowed locations for each component
- "Send" a component to the next station
- Prevent skipping stations
- Configured in Shop Manager



Manage the entire shop from your desk

- Custom dashboards to monitor all processes
- Run reports
- Manage Users
- Build dashboards
- Configure workflow



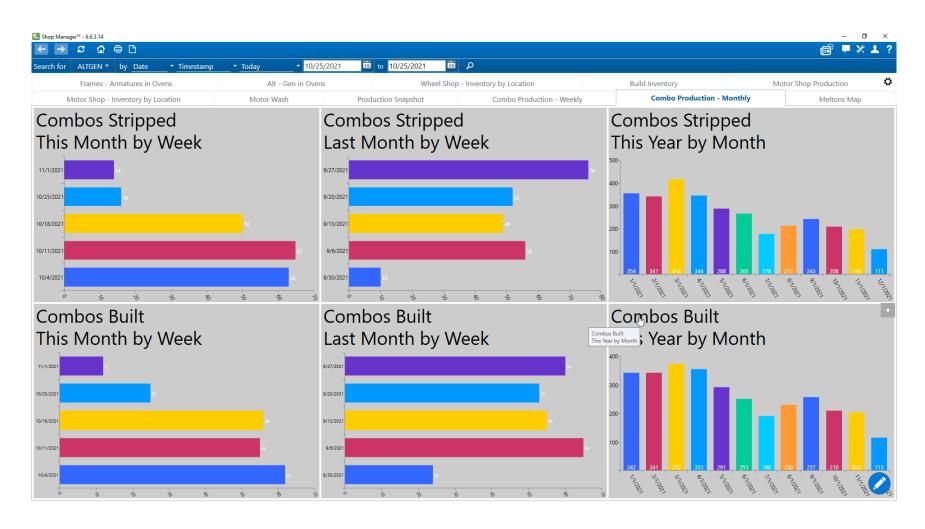


Shop Manager Dashboards

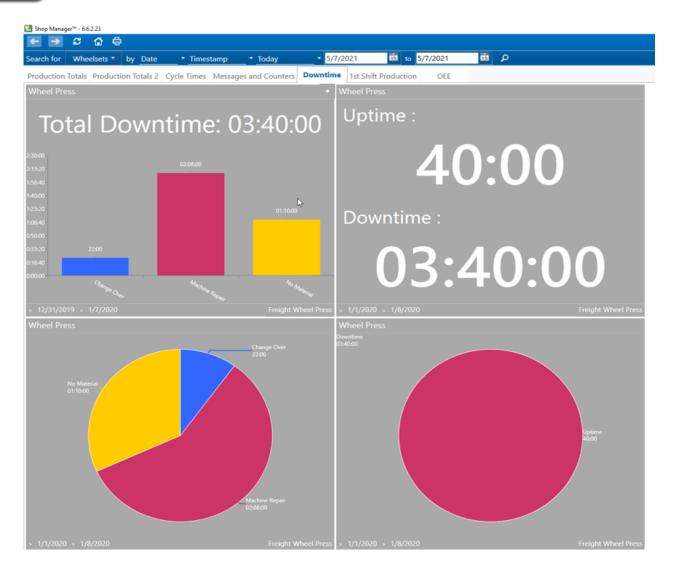
earch for ALTGEN	by Date ▼ Timestamp	▼ Today ▼ 10,	25/2021 is to 10/25/2	2021 🙃 🔎				
Frames -	Armatures in Ovens	Alt - Gen in Ov	ens	Wheel Shop - Inventory b	y Location	Build Inventory	Motor	Shop Production
Motor Shop - Inventory by Location		Motor Wash Productio				Combo Production - Monthly		Meltons Map
Motor Wash	Mechanical Inspection	Heavy Weld	Restore Table	Ovens Armatures	Robotic Blast	AC Motors R&D	Baker 15	Motor Test
nbound nspection	Line Weld Frames	Okuma 2	Restore Wheels	Grease Removal	Davis Kennedy Motors - Gear Pulls	Armature Press	Balancer 2	Gear and Cove
R & R	Line Weld Armatures	Restore Inspection	Grease Application	Brush Install	Davis Kennedy Frames	Armature Lathe	Motor Buildup Frames	Ready Combo Build
Motor Strip	Line Weld Motors - R&R Repair	Restore Table S AC Motor (Lead Change	Ovens	AC Pre-Build and Test	Davis Kennedy Armatures	Armature Undercutter	Motor Buildup Armatures	85



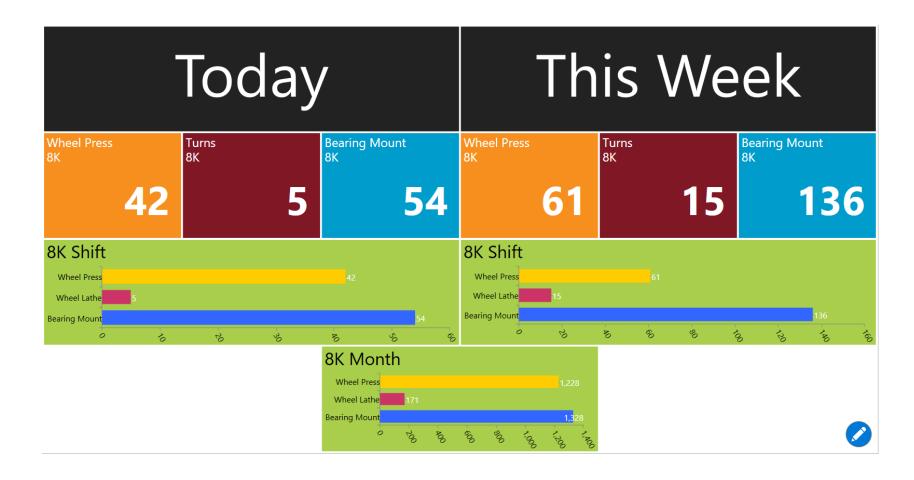
Shop Manager Dashboards



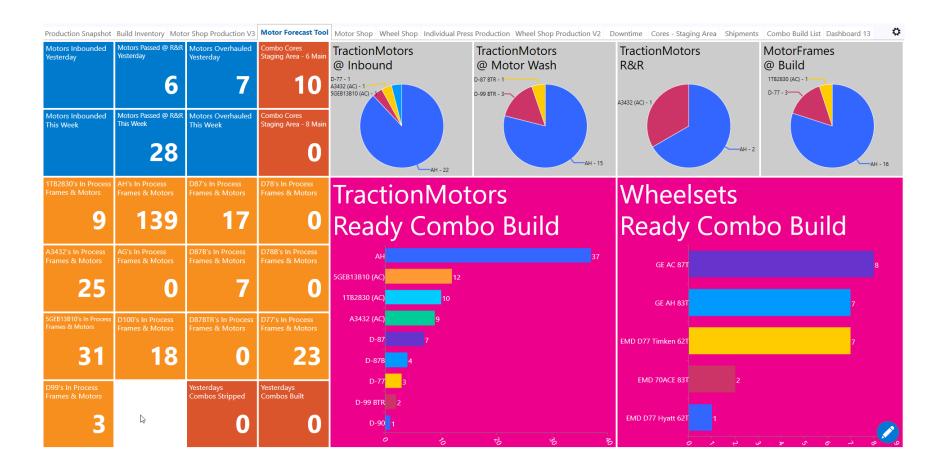
sm

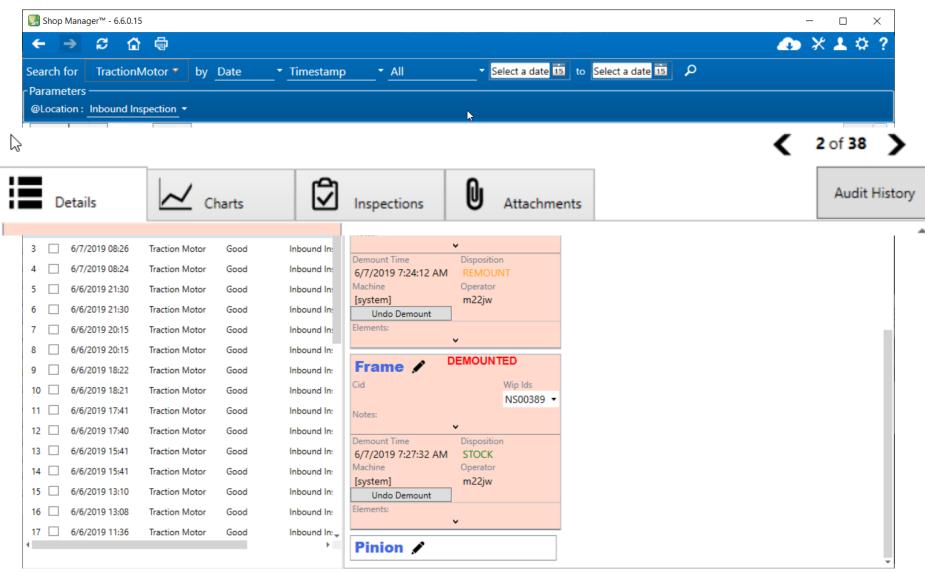




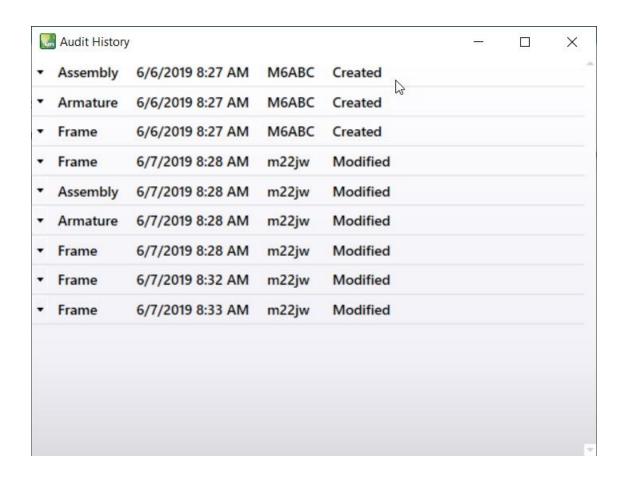




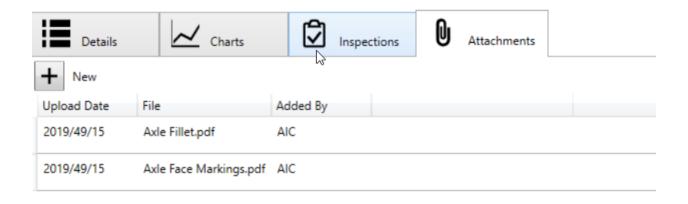




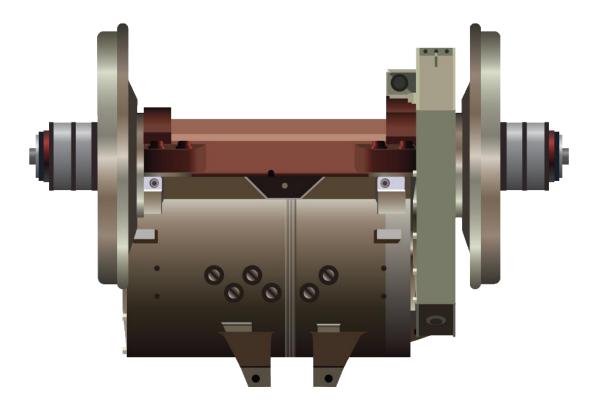
Shop Manager – Audit History

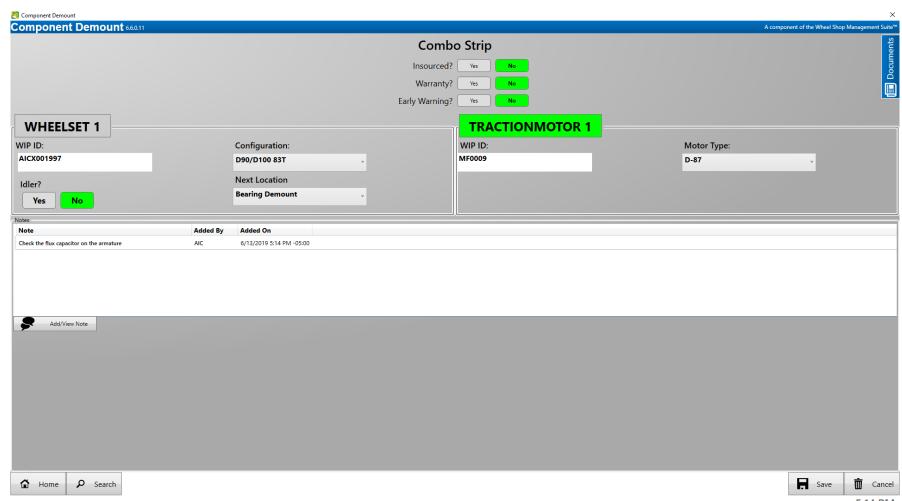


Shop Manager – Attachments



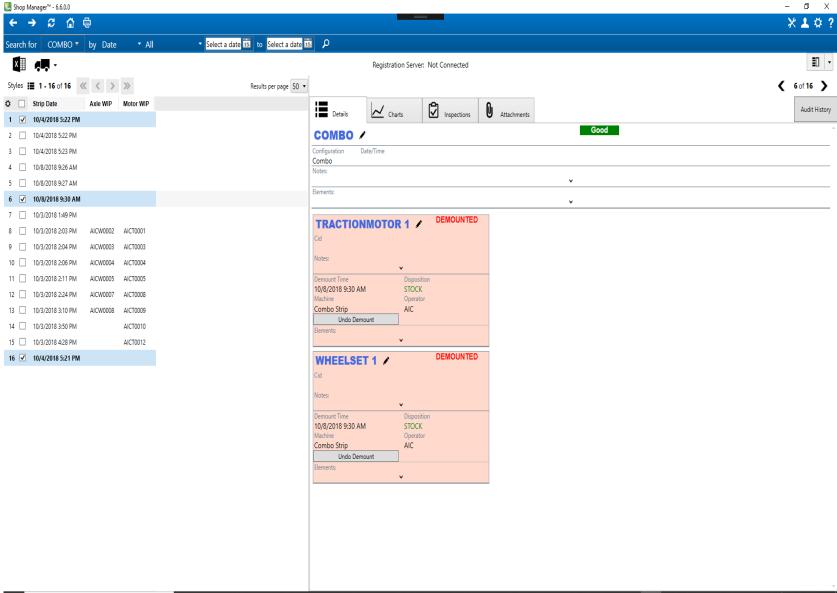
Combos



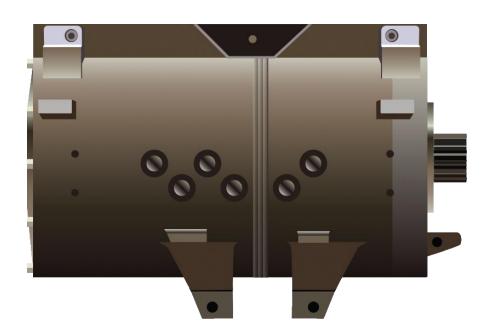


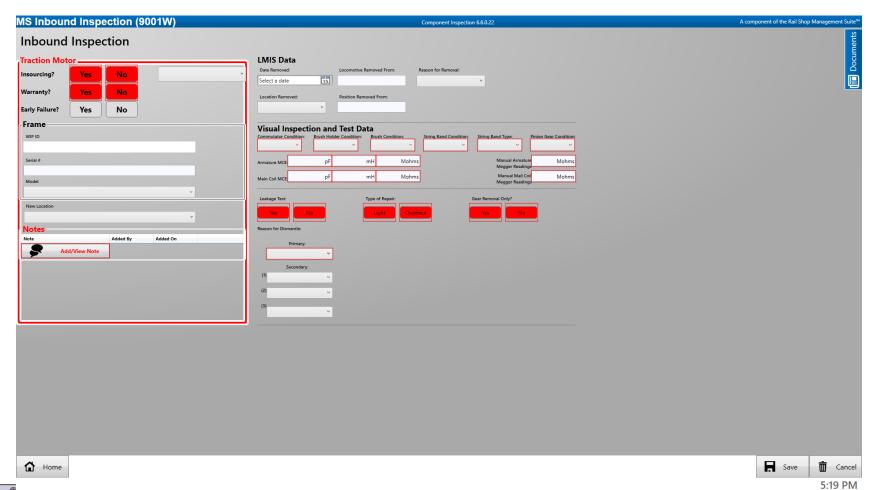
5:14 PM

Combo Strip

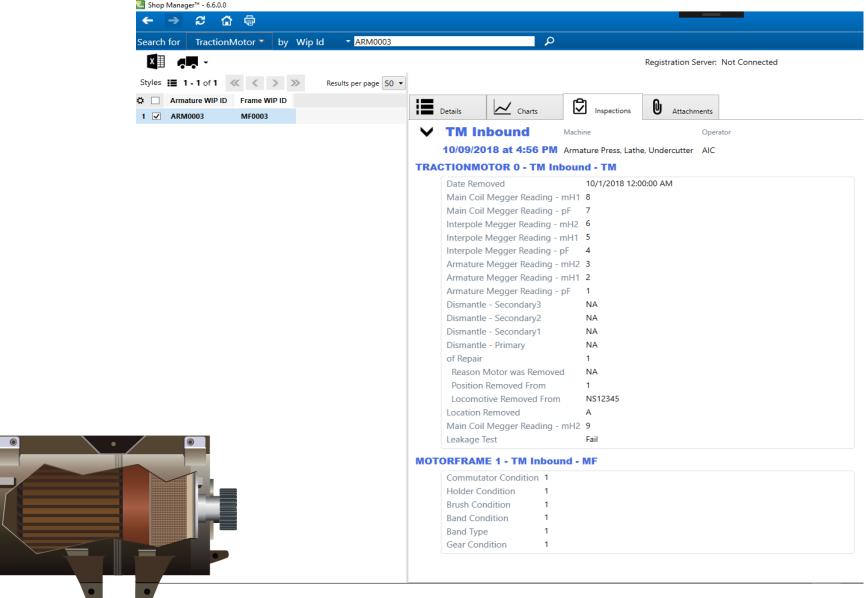


Motors

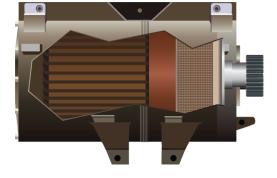


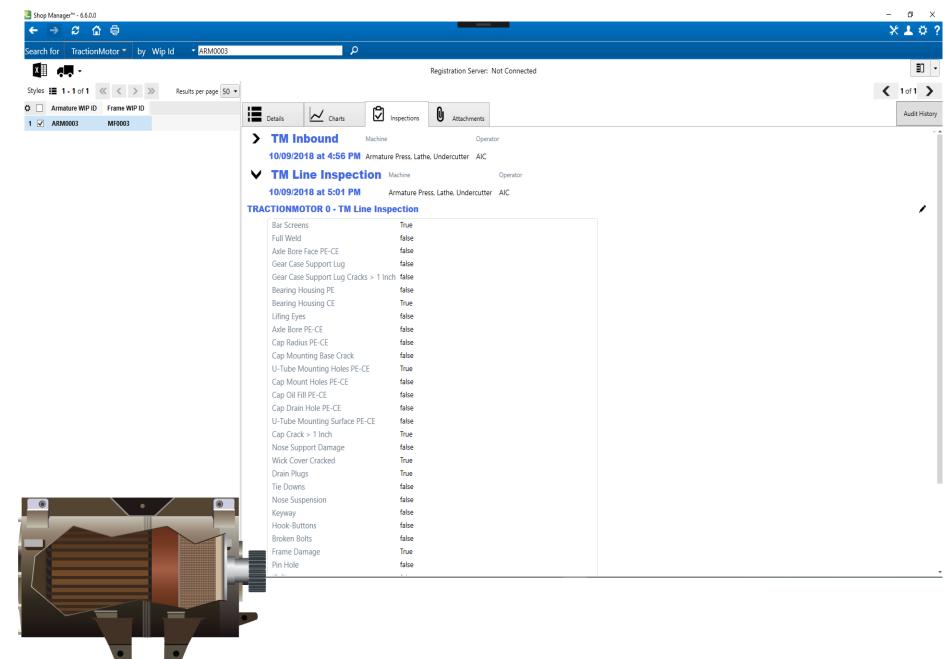


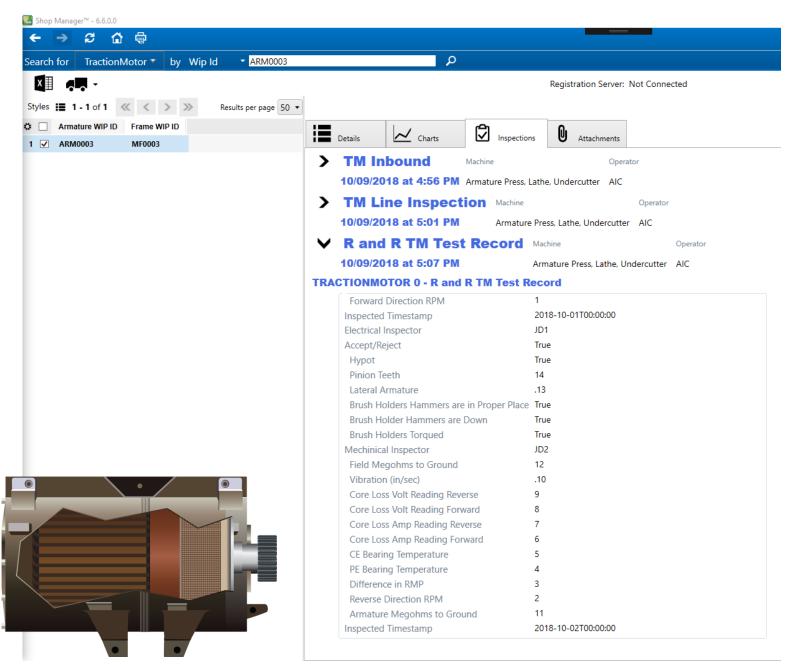
Inbound Inspections



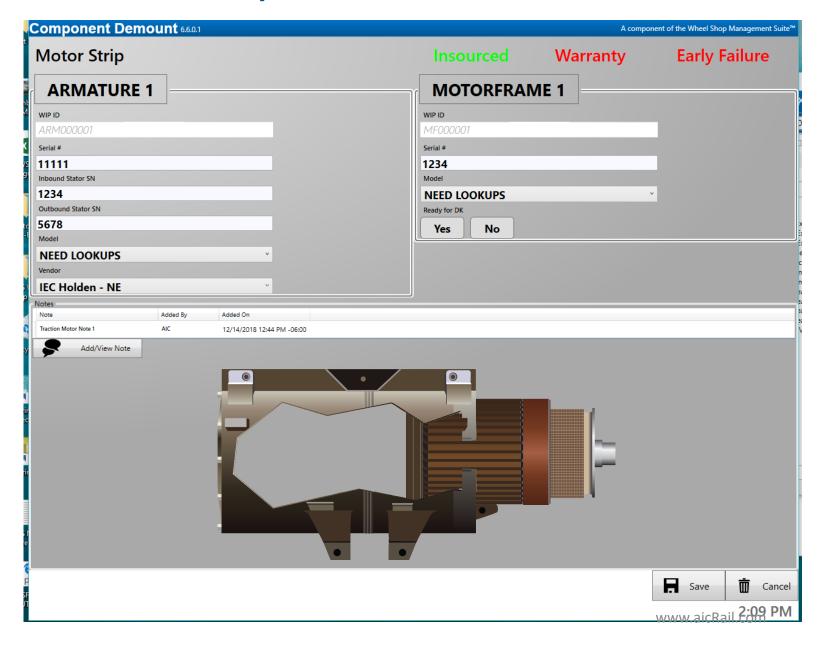
MS Mechanical Inspection Component Inspection 6.6.0.22 **Mechanical Inspection** Warranty **Motor Frame** Line Weld Items (Light Repair) Full Weld Booth (Heavy Repair) Screens/Bars Needs Work Ok Frame Damage Needs Work Ok Insourcing? Yes No Ok Ok Remove Drain Plug(s) Needs Work Nose Support Damage Needs Work Customer Needs Work Ok Needs Work Ok Tie Downs Lifting Eyes Warranty? Yes No Nose Suspension Needs Work Ok Full Weld Needs Work Ok Early Failure? Yes No Keyway (Remove if full weld, apply, Needs Work Ok Axle Bore Face PE/CE Needs Work Ok WIP ID repair cracks) Needs Work Ok Ok Gear Case Support Lug Cover Latch or Hook/Buttons **Needs Work** Serial # Needs Work Ok Gear Case Support Lug Crack > 1" Broken Bolts Needs Work Ok MFSN0001 Needs Work Ok Bearing House PE Pin Hole Needs Work Ok Model D-77 Ok Needs Work Ok Bearing House CE Needs Work Tap Repair Holes New Location Axle Bore PE/CE Needs Work Ok I.D. Plate Needs Work Ok Line Weld Ok Needs Work Ok U-Tube Mounting Surface PE/CE Air Duct Plate Tabs Needs Work Notes Note Added By Ok Needs Work Needs Work Ok Cap Radius PE/CE Axle Tabs (Remove and Apply) Add/View Note Needs Work Ok Cap Mounting Nut Needs Work Ok Cap Mounting Base Crack U-Tube Mounting Holes PE/CE **Needs Work** Ok Needs Work Ok Cover Crack (Top, Back, Small, Bottom) Cap Mount Holes PE/CE Needs Work Ok Cap Crack < 1" Needs Work Ok Cap Oil FIII PE/CE Needs Work Ok Gear Case Support Lug Crack < 1" Needs Work Ok Needs Work Ok Wick Cover Cracked Needs Work Ok Cap Drain Hole PE/CE Note: If cap only requires W/M Lug, Oil Fill, or Drain Plug Remove Cap Crack > 1" Needs Work Ok Caps in L/W and mark repairs needed on Caps



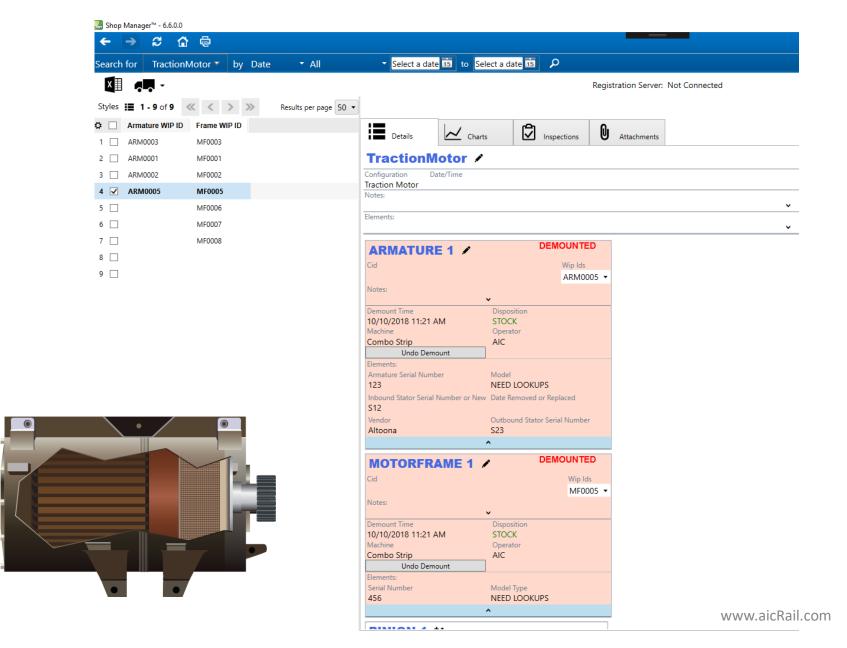




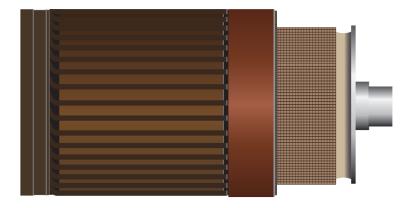
Motor Strip

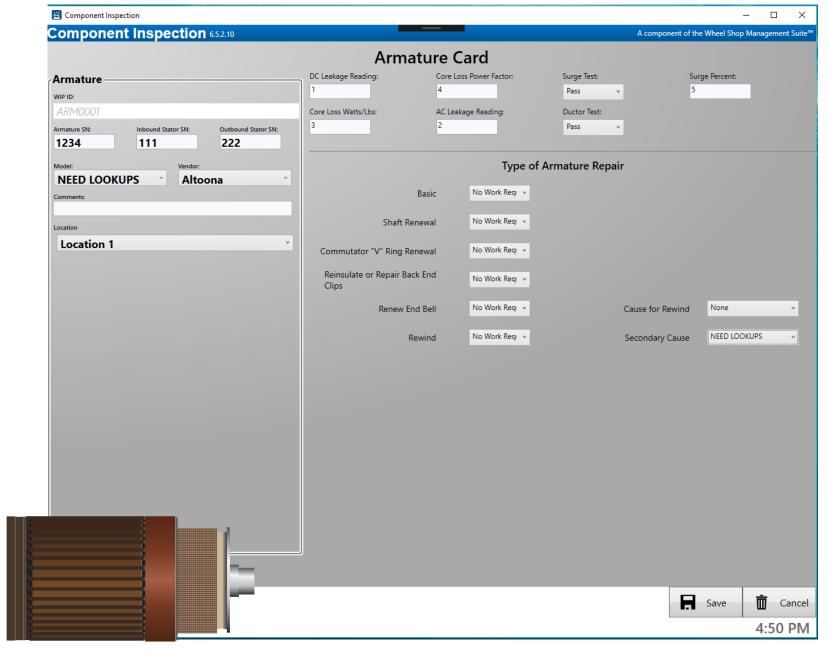


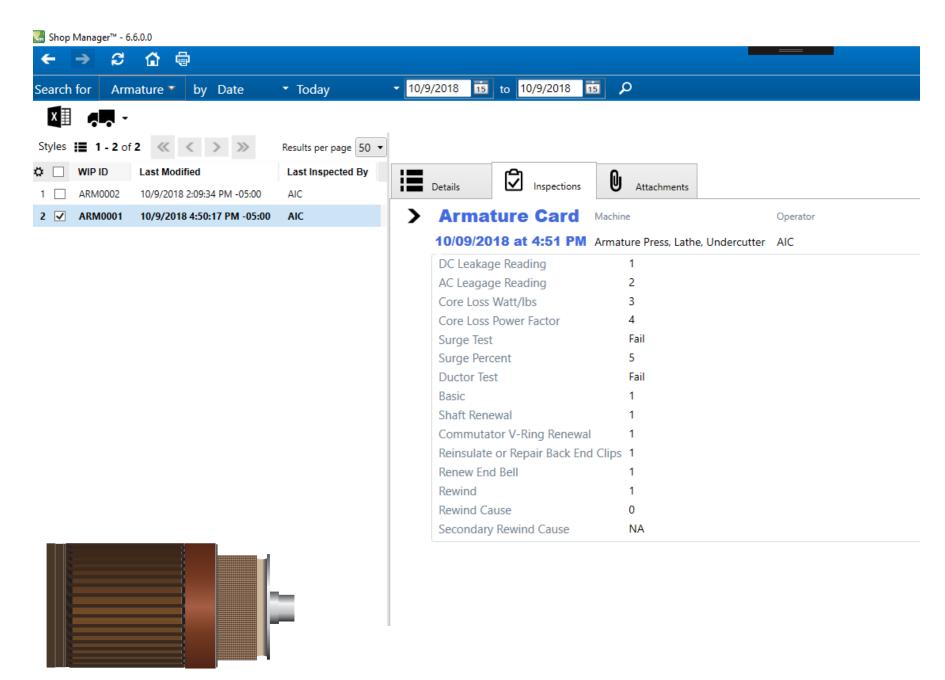
Motor Strip



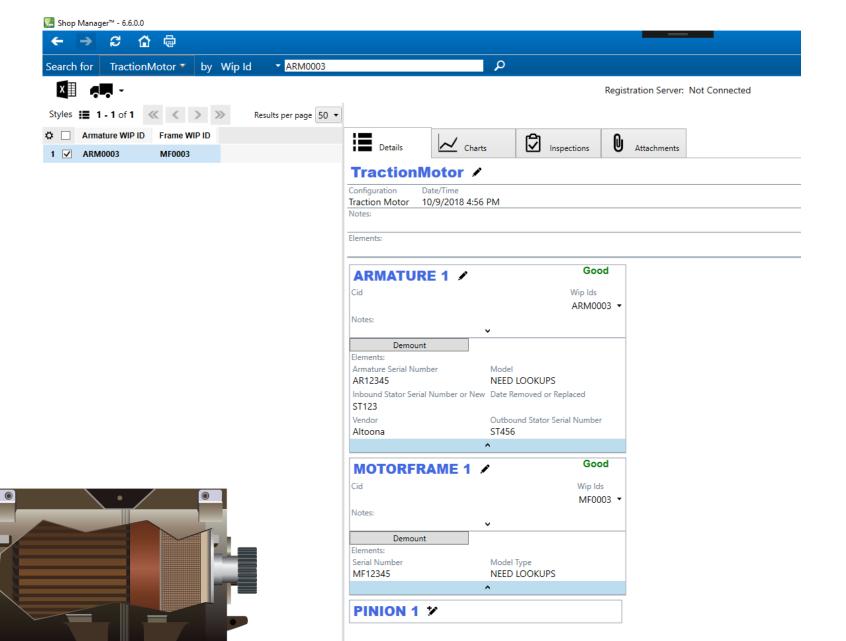
Armatures

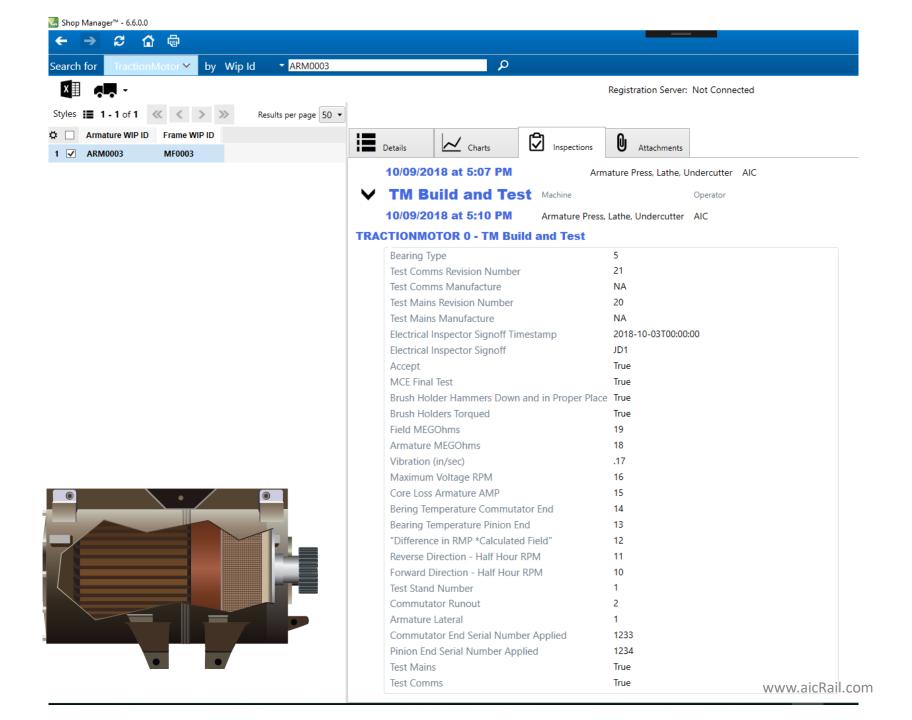


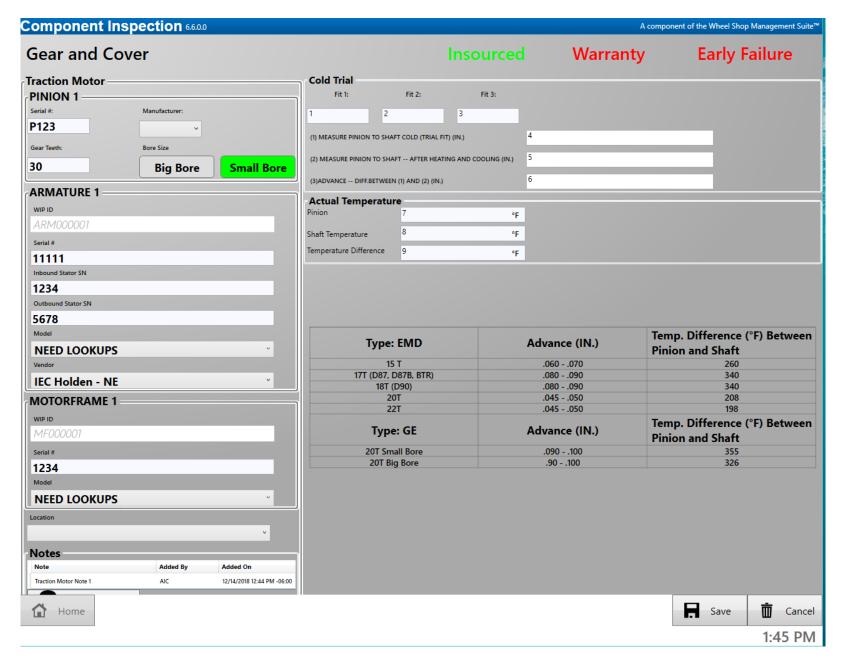




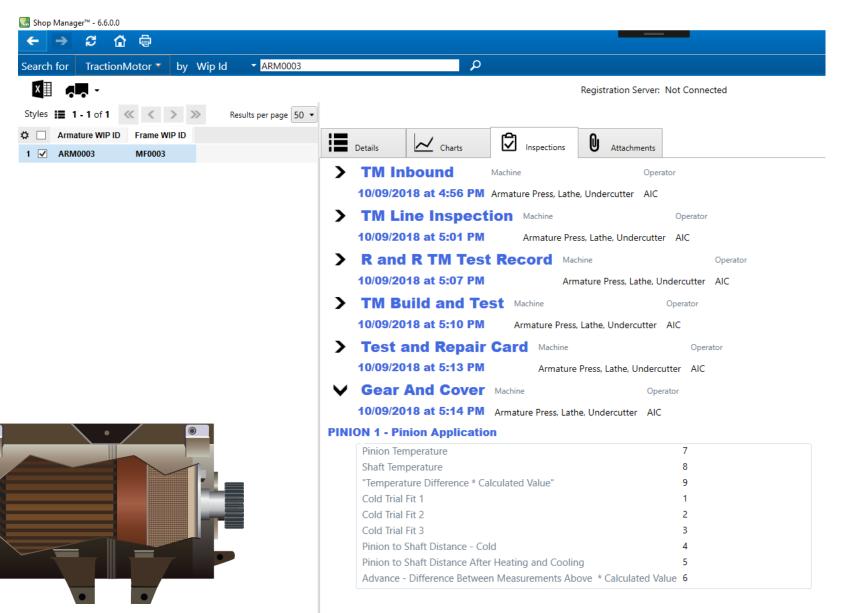
Component Inspection 6.6.0.0		A component of the Wheel Shop Management Suite™
Build Up and Test Racks	Insourced	Warranty Early Failure
Traction Motor ARMATURE 1 WIP ID	Bearing Type NTN PINION END - S/N APPLIED: 1 LATERAL ARMATURE: 2	COMM END - S/N APPLIED: 3 COMMUTATOR RUNOUT: 4
ARM000001 Serial # 11111 Inbound Stator SN 1234	Test Stand Number 1 1) Armature - 600 Volts / Stator - 500 Amp Forward Direction - 30 MIN R.P.M. 5 Difference in	in R.P.M. ⁷
Outbound Stator SN 5678 Model NEED LOOKUPS Vendor	Reverse Direction - 30 MIN R.P.M. 6 2) Bearing Temperature After Two Hour Run Pinion End 8 3) Test Stand Readings Armature 1060 Vo	GE 400AMP
MOTORFRAME 1 WIP ID MF000001	rpm 11	VOLT MD 1200 Volt Stator 600 AM 5E752 1400 Volt ec (HIGHEST)
Serial # 1234 Model NEED LOOKUPS	6) Megohms To Ground (MCE Test Values) Armature 13 Yes No.	Field 14 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
Notes Note Added By Added On	8) All Brush Holder Hammers Are Down And In F 9) MCE Final Test Yes No Flectrical Inspector JD1	
Traction Motor Note 1 AIC 12/14/2018 12:44 PM -C	Date I2/1/2018 I5 Accept Reject	Mechanical Inspector Date 12/2/2018 15 Accept Reject
₩ Home		Save Cancel

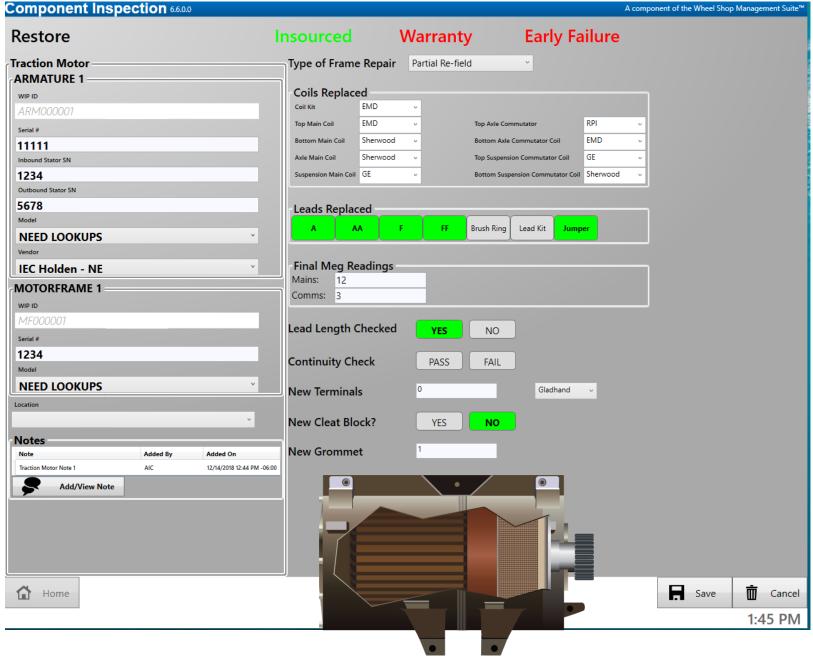


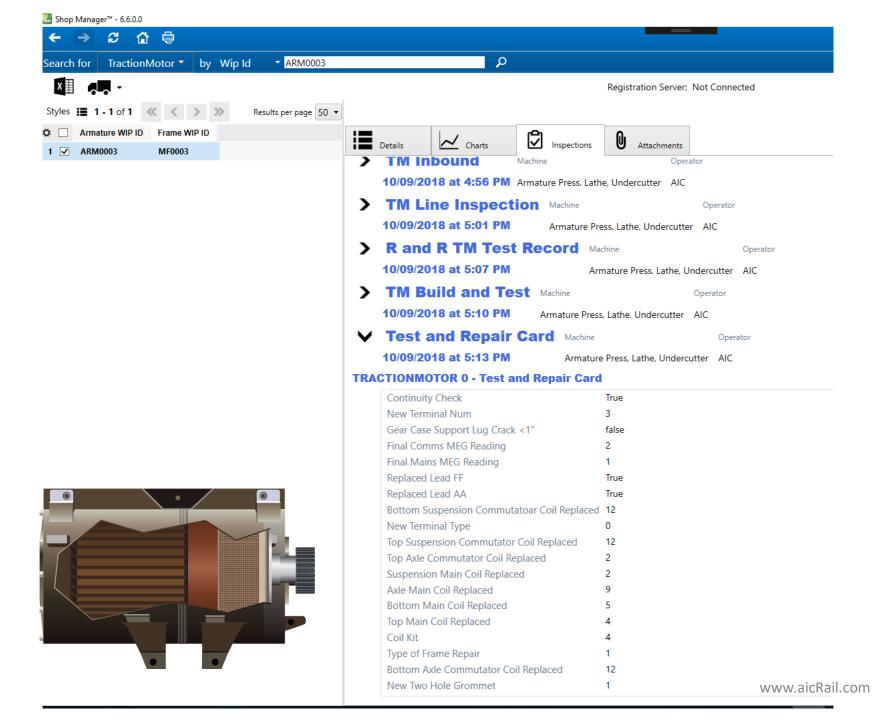


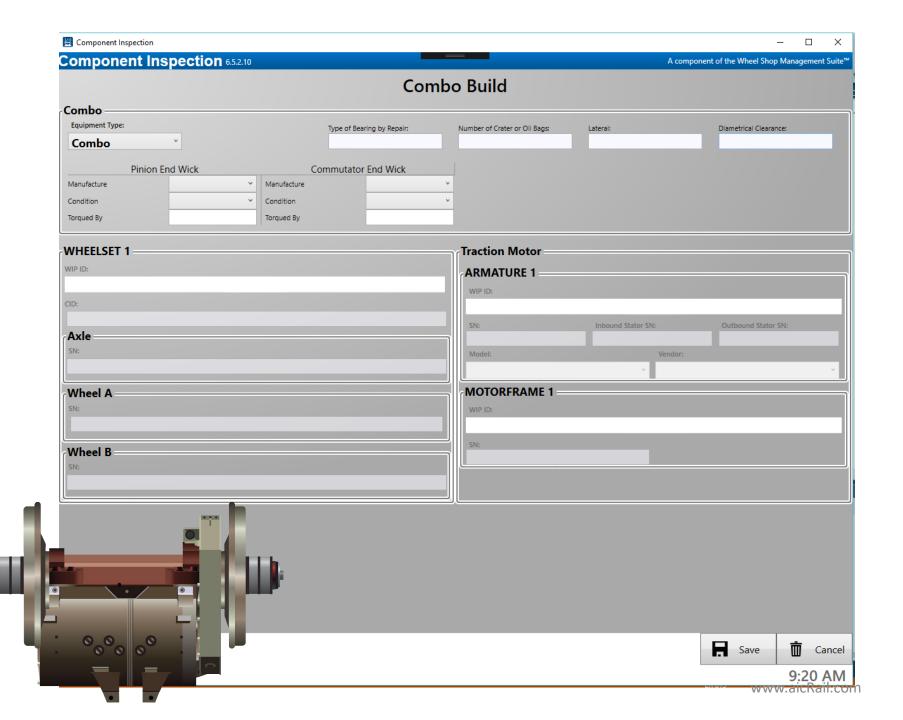


Gear and Cover

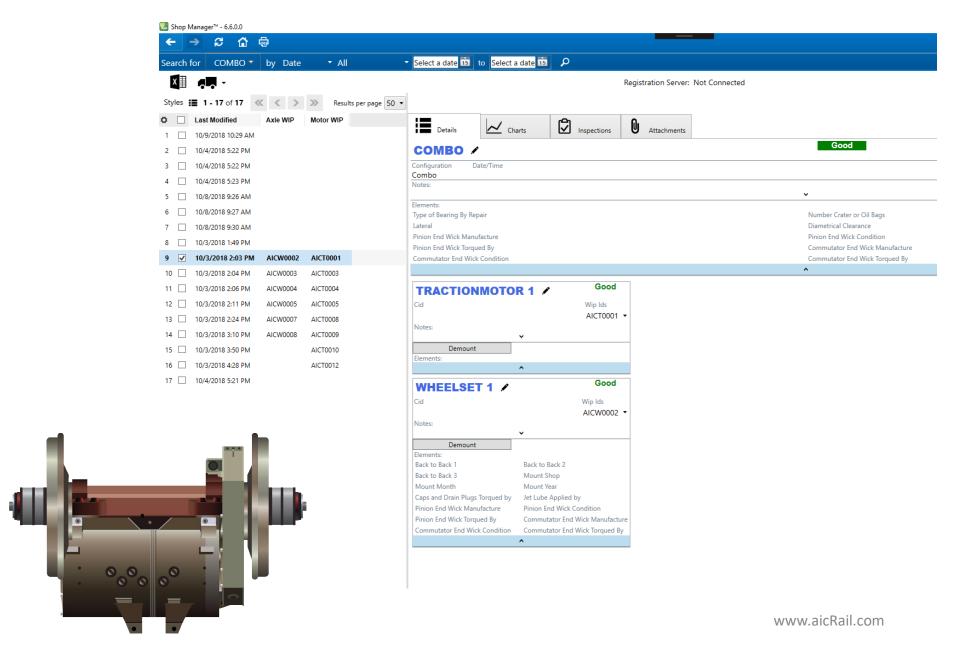




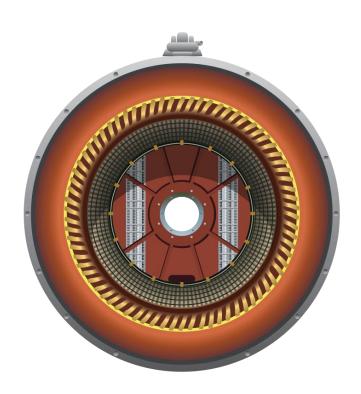


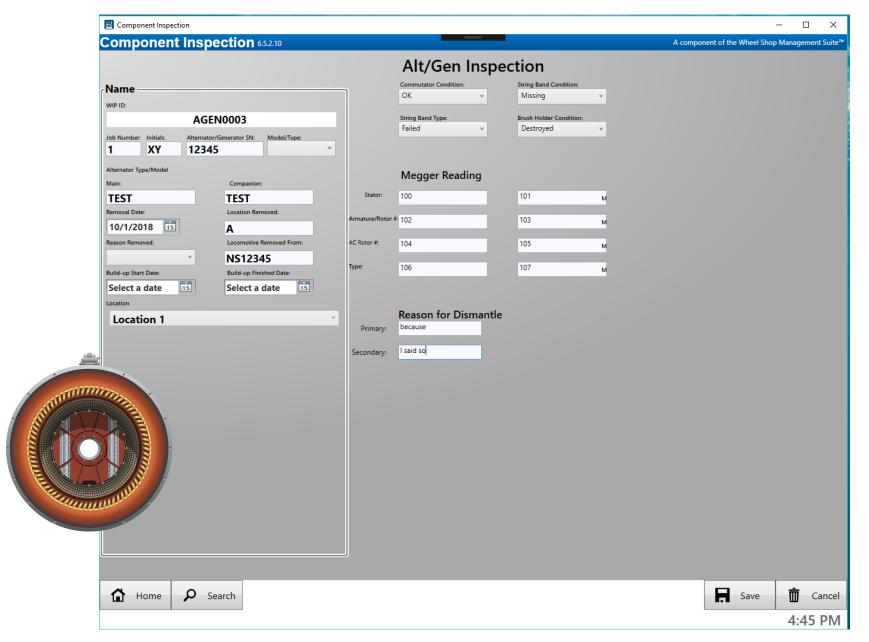


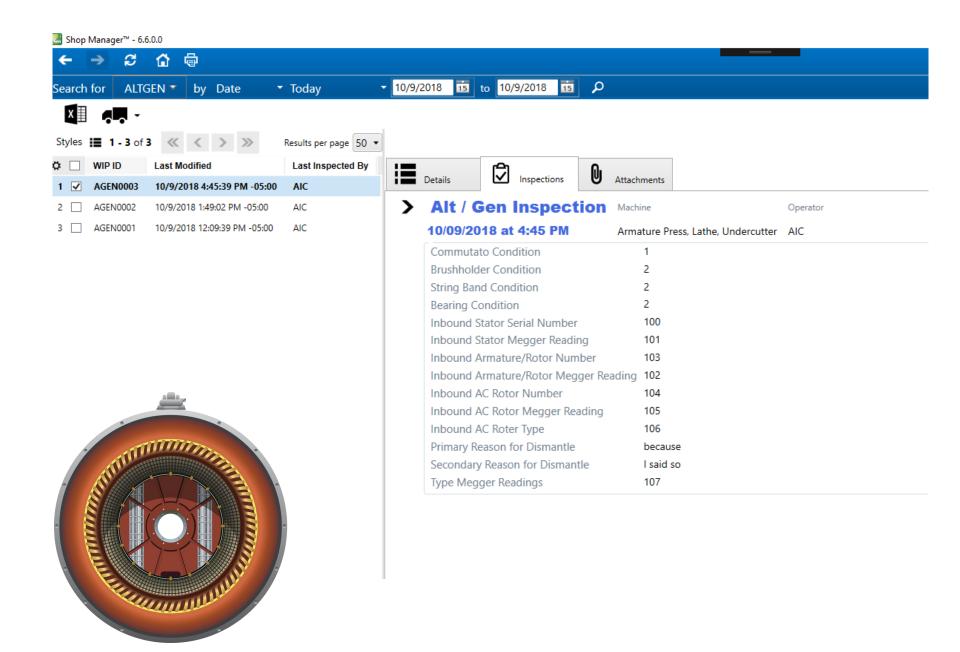
Combo Build

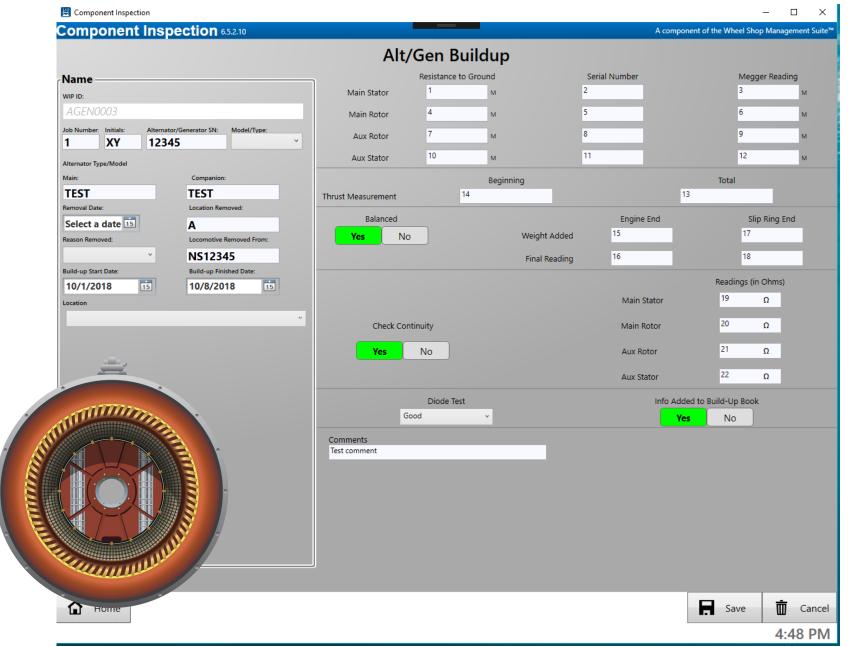


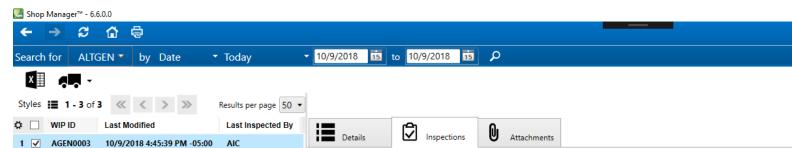
Alternator / Generator

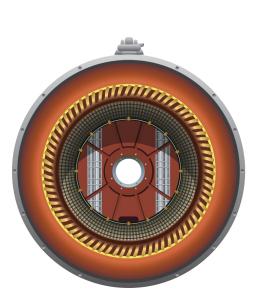












2 AGEN0002

3 AGEN0001

10/9/2018 1:49:02 PM -05:00

10/9/2018 12:09:39 PM -05:00

AIC

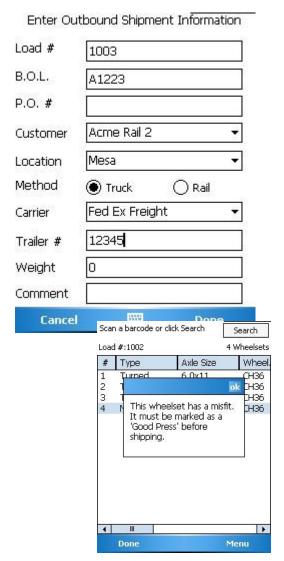
AIC

Details Inspections U Attac	chments		
inbound Ac Koter Type	100		
Primary Reason for Dismantle	because		
Secondary Reason for Dismantle	I said so		
Type Megger Readings	107		
Alt / Gen Build Up Machine	Operator		
-	re Press, Lathe, Undercutter AIC		
Build-up Stator Serial Number 2			
Main Rotor Resistance to Ground	4		
Main Stator Resistance to Ground	1		
Build-up Comments	Test comment		
Info Added to Build-up Book	True		
Diode Test	G		
Build-up Auciliary Stator Ohm Reading	22		
Build-up Auxiliary Rotor Ohm Reading	21		
Build-up Rotor Ohm Reading	20		
Build-up Stator Ohm Reading	19		
Checked Continuity	True		
Final Reading Slip Ring End	18		
Aux Rotor Resistance to Ground	7		
Final Reading Engine End	16		
Weight Added at Engine End	15		
Balanced	True		
Total Thrust Measurement	14		
Beginning Thrust Measuremet	13		
Build-up Auxiliary Stator Megger Reading	·-		
Build-up Auxiliary Stator Serial Number	11		
Build-up Auxiliary Rotor Megger Reading	••		
Build-up Auxiliary Rotor Serial Number	8		
Build-up Rotor Megger Reading	6		
Build-up Rotor Serial Number	5		
Build-up Stator Megger Reading	3		
Weight Added at Slip Ring End	17		
Aux Stator Resistance to Ground	10		
Any Prator Resistance to Glound	no n		

www.aickaii.com

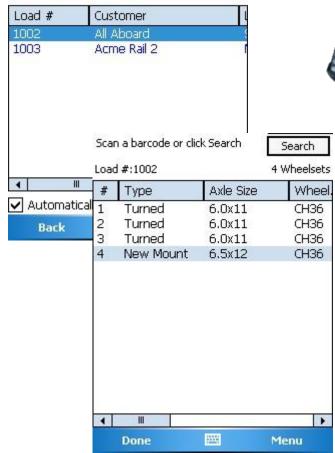


Outbound Tracking



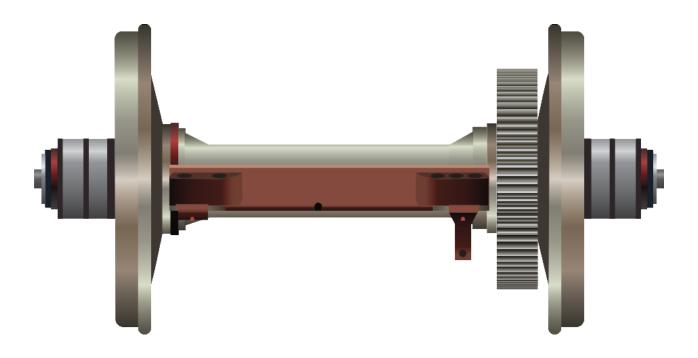
Outbound Tracking

Select an Outbound Shipment to continue. If it is not in the list use 'Menu -> Find' to search for it.





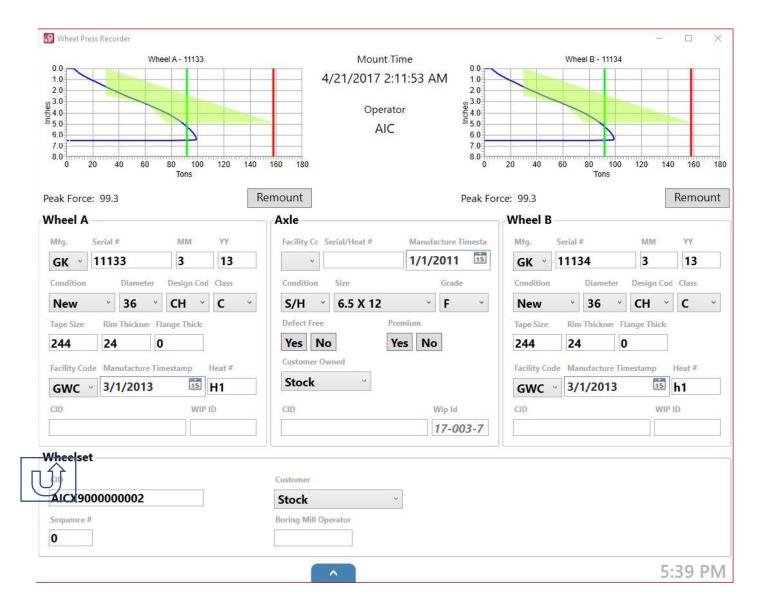
Wheel Shop





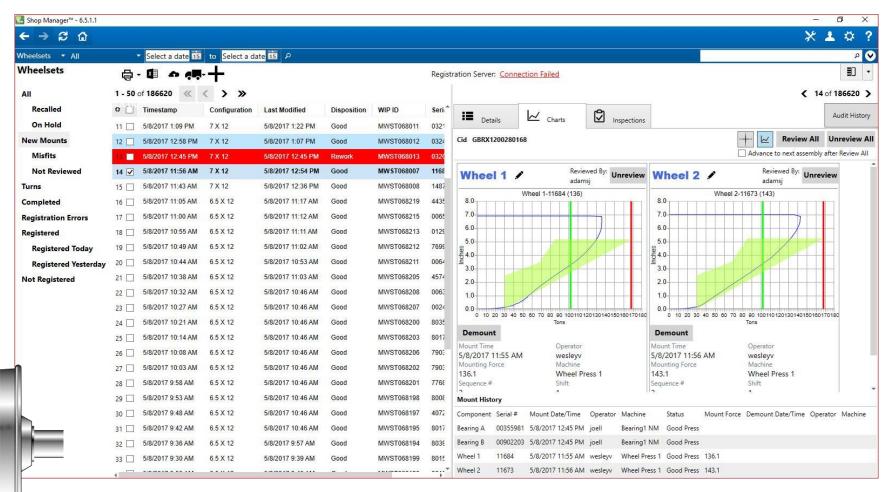


Wheel Press Recorder



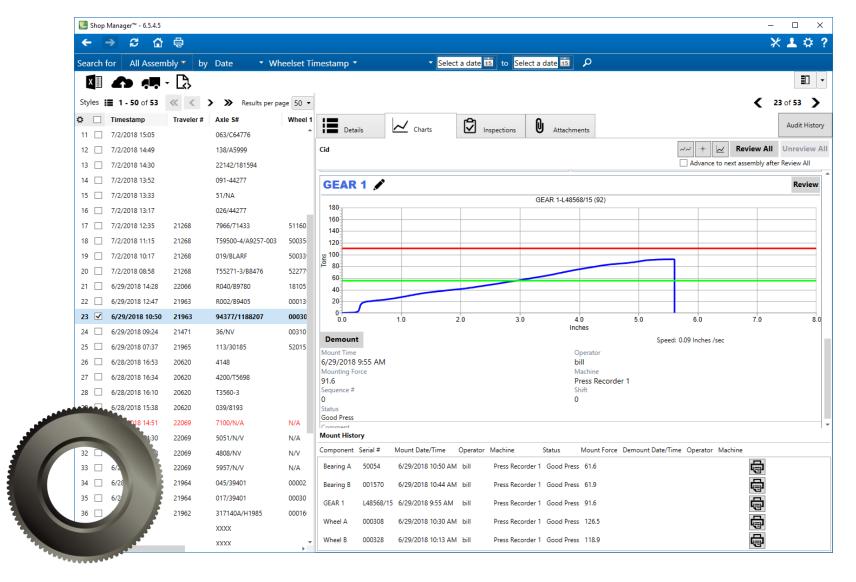


Shop Manager Wheel Mount





Shop Manager Gear Mount

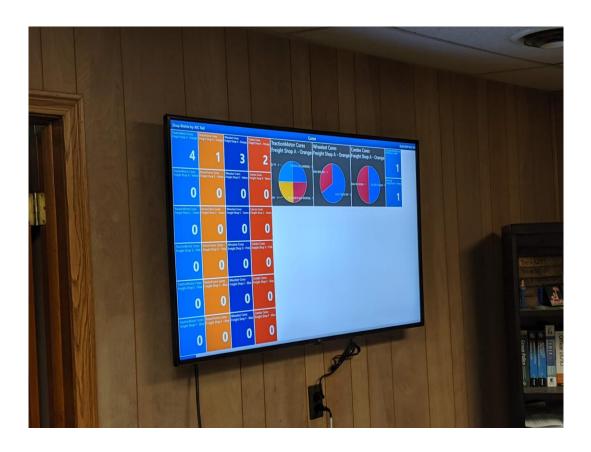




Bearing Press Recorder

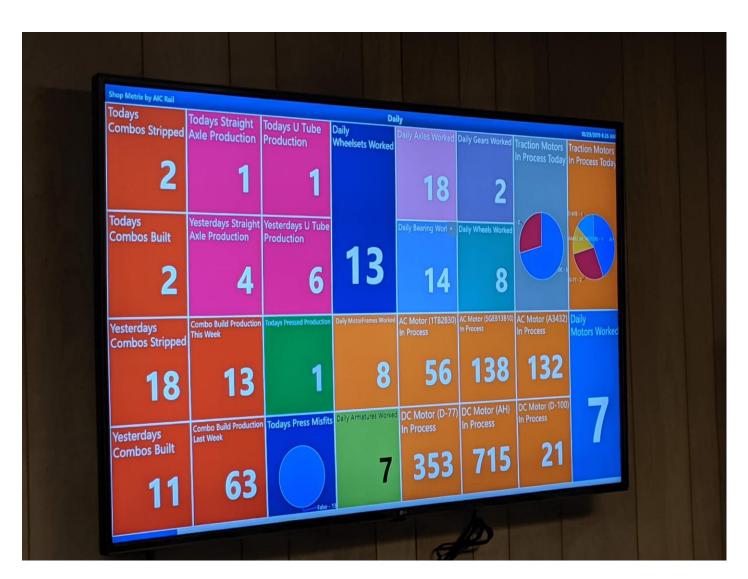


Shop Metrix – Metrix on the Shop Floor



- Move dashboards to the shop floor
- Configure in Shop Manager
- Rotates through multiple dashboards
- Can be used stand alone or with a station

Shop Metrix – Metrix on the Shop Floor



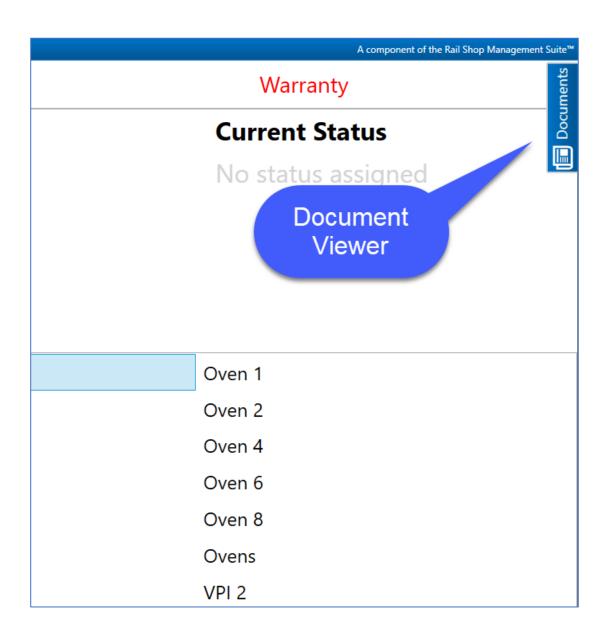
Shop Metrix



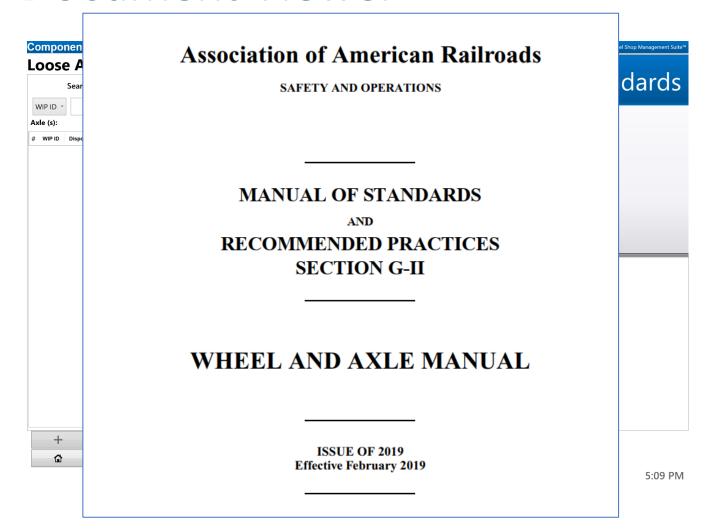
Document Viewer

Put important documents at the workstation

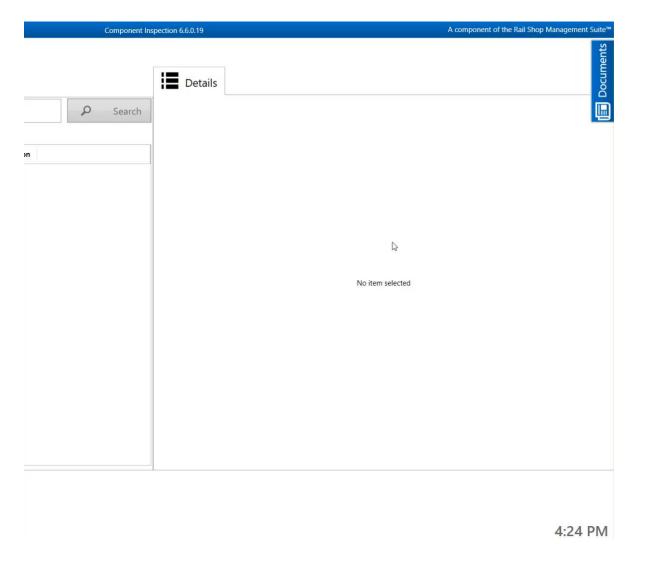
- Safety information
- AAR Required Documentation
- Work Instructions
- Vacation Request Form
- MSDS
- Any file type Widows recognizes
 - Microsoft Office (Word, Excel, PowerPoint)
 - PDF
 - Image (JPEG, PNG, BITMAP)
 - Video (AVI, MP4)



Document Viewer



Document Viewer

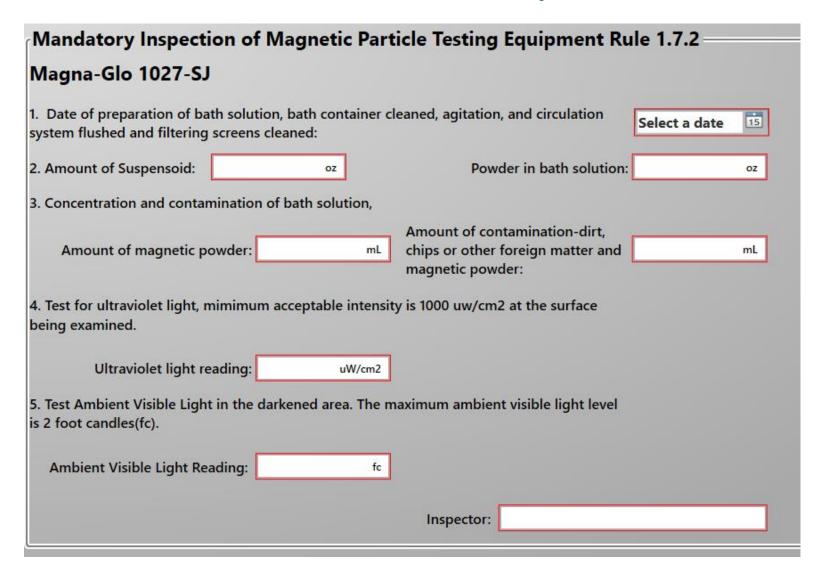


Document Viewer - Configuration

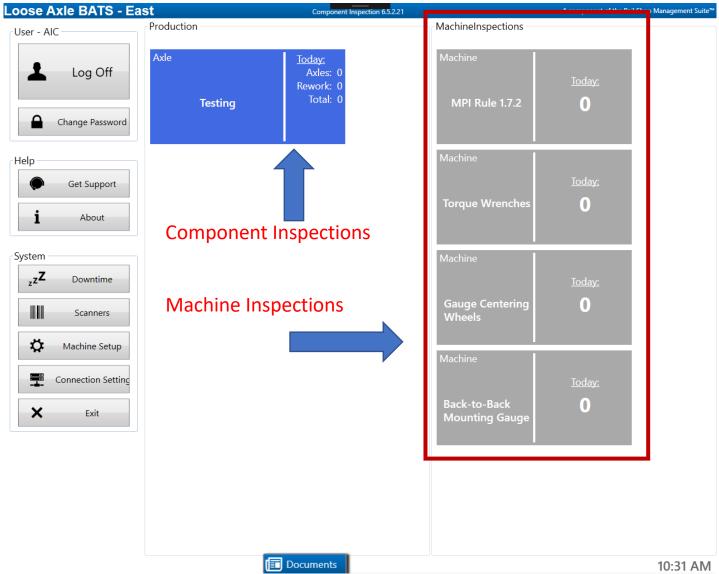


- Configure document locations in Shop Manager
- One document, multiple stations

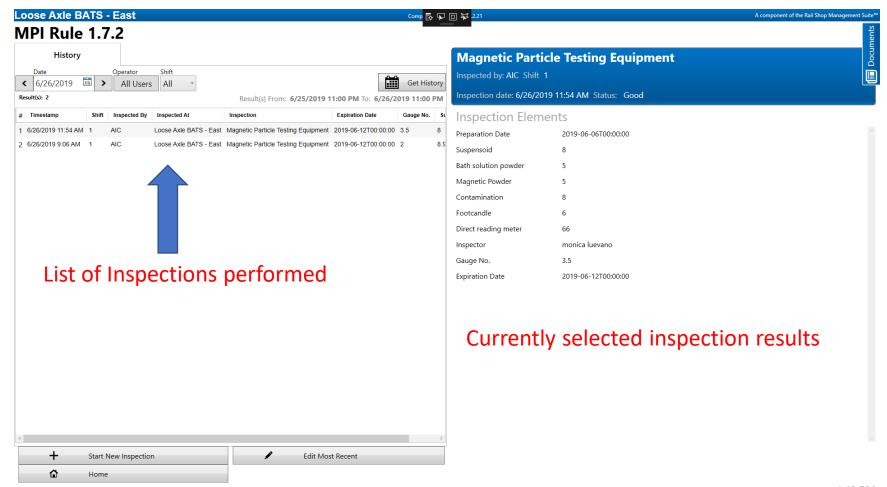
Workstation Machine Inspections



Machine Inspections



Machine Inspections



1:42 PM

Machine Inspections Report

Machine Inspection Details

Station: Loose Axle BATS	- East		Magnetic Partic	le Testing Equipment
Inspection Date	Shift:	Inspecte	ed By	
06/26/2019 11:54 AM	1	AIC		
Suspensoid	8		Preparation Date	2019-06-06
Magnetic Powder	5		Bath solution powder	5
Footcandle	6		Contamination	8
	monica luevano		Direct reading meter	66
Inspector	monic	a lucvallo	Direct reading meter	00

Inspected By

Station: Loose Axle BATS - East

Inspection Date

06/27/2019 01:43 PM

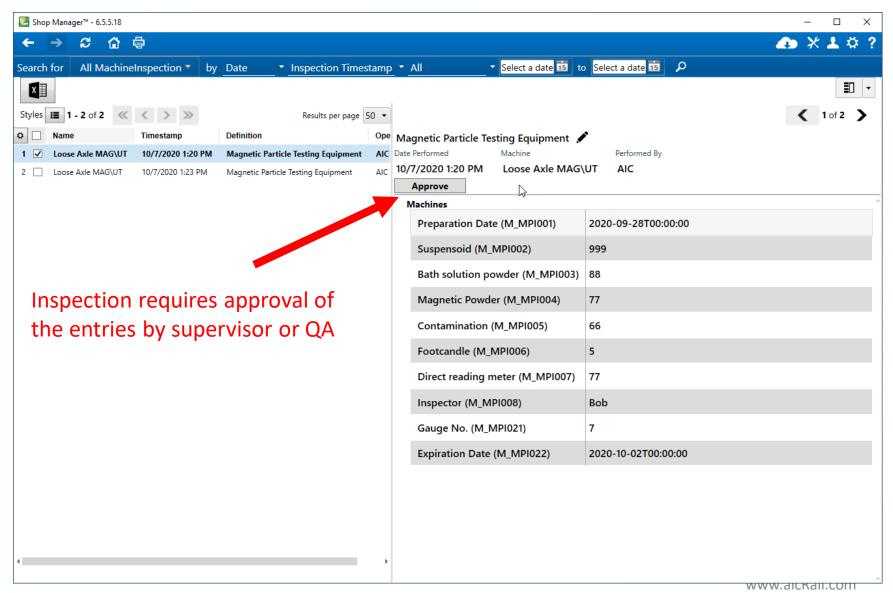
Magnetic Particle Testing Equipment

Suspensoid	2	
Magnetic Powder	4	
Footcandle	6	
Inspector	Monica Luevano	
Expiration Date	2019-11-15	

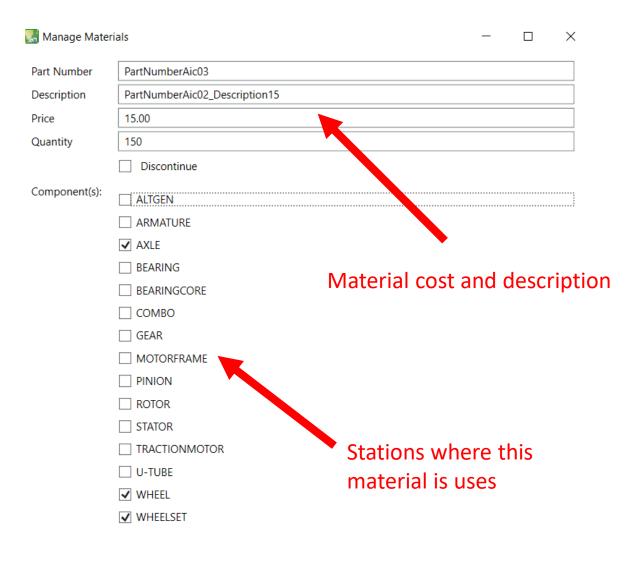
Shift:

2019-06-27
3
5
7
8

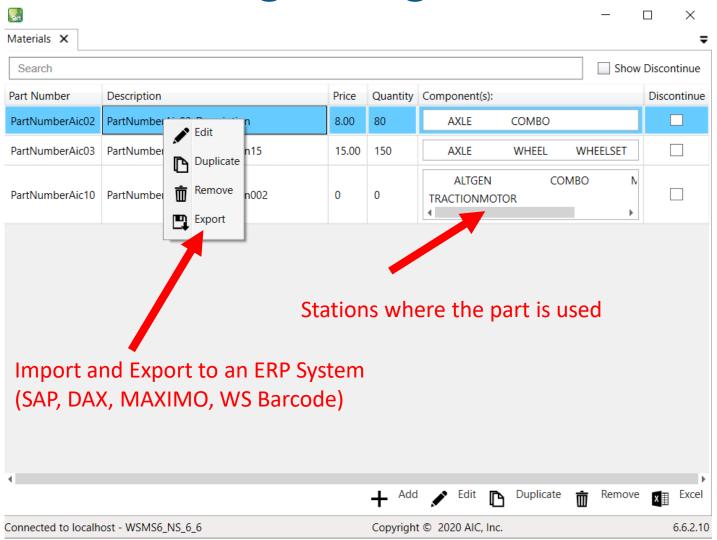
Machine Inspections – with Approval



Cost Tracking by Component or Assembly



Cost Tracking Configuration



Transaction Times

